

## **FINDING ALLIES BUILDING ALLIANCES 8 ELEMENTS THAT BRING AND KEEP PEOPLE TOGETHER%0A**

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### **Finding Allies Building Alliances 8 Elements that Bring**

Finding Allies, Building Alliances is not only a "Must Read", but is worthy of thoughtful deliberation and execution of the outline to solve your real problems and capitalize on new opportunities that will emerge from engaging in a disciplined collaboration.

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### **Finding Allies Building Alliances 8 Elements that Bring**

8 Elements that Bring and Keep People Together By Former Governor and White House cabinet member Mike Leavitt Your business challenges extend far beyond you and your firm, to the competitors within your industry and the regulators outside it.

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In Finding Allies, Building Alliances, Leavitt and McKeown provide a clear, simple roadmap for how to approach collaboration and the necessary elements for groups and people working together to succeed."

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Finding allies, building alliances : 8 elements that bring--and keep--people together. [Michael O Leavitt; Rich McKeown] -- "From Governor and White House cabinet member Michael Leavitt: how to find collaborative solutions to the greatest challengesYour business challenges extend far beyond you and your firm, to the

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### **Finding Allies Building Alliances 8 Elements that Bring**

In his new book, Finding Allies, Building Alliances: 8 Elements that Bring and Keep People Together (Jossey-Bass; 978-1-118-24792-1; September 2013; \$29.95; e-book available) Leavitt and co-author Rich McKeown help find workable solutions to the most complex problems by introducing 8 elements

that will help any leader foster and maintain an effective production collaboration venture.

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**Finding Allies Building Alliances 8 Elements That Bring**

Finding Allies, Building Alliances: 8 Elements that Bring--and Keep--People Together by Mike Leavitt and Rich McKeown was chosen by Soundview Executive Book Summaries as one of the Top 30 Business Books of 2014.

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**Soundview Executive Book Summary FINDING ALLIES**

Finding Allies, Building Alliances is a guide for anyone tasked with fostering and maintaining an effective, productive and collaborative venture. The first step is to carefully choose a network of participants that will become a powerful alliance. With the right team in place, a framework of eight elements will help your group work together for the mutual benefit of all parties.

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